

DEALS & DEALMAKERS

REAL ESTATE WEEKLY

WEDNESDAY, OCTOBER 12, 2011

WX New York Women Executives in Real Estate (WX) announced its 2016-2017 Board of Directors.

The board will be led by president Suzanne St. Pierre, Partner at Venable LLP and vice president Beth Zafonte, director of Economic Development Services at Akerman LLP.

The Board also welcomed new additions, Ellen Kendall, formerly of PGIM Real Estate, and Laura Rapaport, Senior Vice President for L&L Holding Company.

Returning members of the board include Barbara Flusk, Senior Vice President, Clarion Partners; Sonia Bain, Partner, Bryan Cave LLP; Maria Kastanis, Executive Director, JP Morgan Chase; Allyson Martin, Senior Vice President, Hub International Northeast; Sara Queen, Senior Asset Manager, Brookfield Office Properties;



Hilary Spann, Executive Director, CPP Investment Board; Elise Wagner, Partner, Kramer Levin Naftalis & Frankel LLP.

Suzanne St. Pierre's practice focuses on real estate development and construction, as well as real estate investments.

She leads Venable's New York construction practice. Her clients include US and non-US investors, private developers, non-profit organizations, and governmental and quasi-governmental agencies.

She is currently one of the lead attorneys on two of the largest infrastructure projects currently underway in New York — the Moynihan Station redevelopment project, and the construction of the first element of the Gateway



Project, a new tunnel right-of-way on the West Side of Manhattan, which is currently

under construction in Hudson Yards and will eventually continue under the Hudson River to New Jersey.

Beth Zafonte has 30 years of experience in securing Economic Development Incentives for projects throughout the United States, representing a broad range of private developers and Fortune 500 corporations on a national basis.

She has been involved in projects that have utilized over \$3 billion worth of incentives and represents both public and privately held companies, as well as institutions, in connection with location and real estate decisions specifically related to determining eligibility for, and the procurement of, economic development incentives and real estate financing.